## **Comparisons of Job Characteristics**

Focus Occupation: First-Line Supervisors of Retail Sales Workers (41-1011)
Associated Occupation: First-Line Supervisors of Food Preparation and Serving Workers (35-1012)

Compare Knowledge
Compare Skills
Compare Abilities
Compare Detailed Work Activities
Compare Tools and Technologies

<<	Focus occupation element is much lower
<	Focus occupation element is lower
0	Focus occupation element is at a similar level
>	Focus occupation element is at a higher level
>>	Focus occupation element is at a much higher level

96

### Knowledge

Similarity of Focus Occupation to Associated Occupation: 76

Focus Occupation: First-Line Supervisors of Retail Sales Workers (41-1011)

Associated Occupation: First-Line Supervisors of Food Preparation and Serving Workers (35-1012)

Associated Occupation's Key Knowledge Elements	Average Rating, All Occupations	Associated Occupation's Rating	Focus Occupation's Rating	Evaluation of Focus Occupation	
Administration and Management	8.4	13.4	13.2	0	Current knowledge level may be sufficient
Customer and Personal Service	11.3	13.0	18.9	>>	Current knowledge level is likely more than sufficient
Food Production	2.1	12.8	2.7	<<	Extensive education and/or training may be required

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O\*NET (Occupation Information Network) data.

#### **Skills**

Similarity of Focus Occupation to Associated Occupation:

Focus Occupation: First-Line Supervisors of Retail Sales Workers (41-1011)

Associated Occupation: First-Line Supervisors of Food Preparation and Serving Workers (35-1012)

Associated Occupation's Key Skills Elements	Average Rating, All Occupations	Associated Occupation's Rating	Focus Occupation's Rating	Evaluation of Focus Occupation		
Coordination	9.1	12.8	10.8	<	A higher skill level may be required	
Service Orientation	7.9	11.6	10.8	0	Current skill level may be sufficient	
Management of Personnel Resources	6.9	11.2	10.7	0	Current skill level may be sufficient	
Systems Evaluation	6.4	9.3	8.1	<	A higher skill level may be required	
Management of Financial Resources	3.3	7.1	8.1	>	> Skill level is likely sufficient	
Management of Material Resources	3.7	7.1	7.1	0	Current skill level may be sufficient	

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O\*NET (Occupation Information Network) data.

### **Abilities**

#### Similarity of Focus Occupation to Associated Occupation: 96

Focus Occupation: First-Line Supervisors of Retail Sales Workers (41-1011)
Associated Occupation: First-Line Supervisors of Food Preparation and Serving Workers (35-1012)

Associated Occupation's Key Abilities Elements	Average Rating, All Occupations	Associated Occupation's Rating	Focus Occupation's Rating	Evaluation of Focus Occupation	
Far Vision	7.8	9.4	8.5	Some improvement in abilities may be required	
Time Sharing	6.6	8.9	6.4	Extensive improvement in abilities may be required	
Number Facility	6.3	8.3	8.4	Current ability level may be sufficient	
Memorization	5.6	7.5	6.2	Some improvement in abilities may be required	
Speed of Limb Movement	3.2	5.4	4.8	Some improvement in abilities may be required	

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O\*NET (Occupation Information Network) data.

# **Activities that Both Occupations Have in Common**

Similarity of Focus
Occupation to Associated
Occupation: 81

Focus Occupation: First-Line Supervisors of Retail Sales Workers (41-1011)
Associated Occupation: First-Line Supervisors of Food Preparation and Serving Workers (35-1012)

Work Activities	Exclusivity of Activity
Assign work to staff or employees	30
Conduct training for personnel	30
Direct and coordinate activities of workers or staff	3
Greet customers, guests, visitors, or passengers	63
Hire, discharge, transfer, or promote workers	47
Inventory stock to ensure adequate supplies	65
Investigate customer complaints	67
Maintain production or work records	19
Monitor worker performance	57
Oversee work progress to verify safety or conformance to standards	49
Provide customer service	14
Recommend improvements to work methods or procedures	64
Requisition stock, materials, supplies or equipment	54
Resolve customer or public complaints	54
Resolve or assist workers to resolve work problems	72
Schedule employee work hours	60

Not all positions in these occupations will necessarily perform all of the listed activities. The exclusivity rating is an indication of how unique the activity is amongst all occupations. The maximum rating is 100. High scores indicate that only a small number of occupations engage in that activity.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O\*NET (Occupation Information Network) data.

## **Tools and Technologies that Both Occupations Have in Common**

Similarity of Focus
Occupation to Associated
Occupation: 93

Focus Occupation: First-Line Supervisors of Retail Sales Workers (41-1011)
Associated Occupation: First-Line Supervisors of Food Preparation and Serving Workers (35-1012)

Tools and Technologies	Exclusivity
Business function specific software	1
Calculating machines and accessories	3
Computer data input devices	2
Computer printers	2
Computers	1
Content authoring and editing software	1
Finance accounting and enterprise resource planning ERP software	2
Industry specific software	1

Not all positions in these occupations will necessarily use all of the listed tools and technologies. The exclusivity rating is an indication of how unique the tool or technology is amongst all occupations. The maximum rating is 100. High scores indicate that only a small number of occupations use that tool or technology.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O\*NET (Occupation Information Network) data.